

PUBLIC INSPECTION COPY

Form **990**

OMB No. 1545-0047

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

2018

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

A For the 2018 calendar year, or tax year beginning 7/01 , 2018, and ending 6/30 , 2019													
B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 60%;">C Junior Achievement of Southeast Texas, Inc. 2115 E. Governors Circle Houston, TX 77092</td> <td style="width: 40%;">D Employer identification number 74-1153957</td> </tr> <tr> <td>F Name and address of principal officer: Joseph C. Burke Same As C Above</td> <td>E Telephone number 713-682-4500</td> </tr> <tr> <td>G Gross receipts \$ 7,228,168.</td> <td>H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</td> </tr> <tr> <td>H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No <small>If "No," attach a list. (see instructions)</small></td> <td>I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527</td> </tr> <tr> <td>J Website: www.jahouston.org</td> <td>H(c) Group exemption number ▶ 1116</td> </tr> <tr> <td>K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶</td> <td>L Year of formation: 1950 M State of legal domicile: TX</td> </tr> </table>	C Junior Achievement of Southeast Texas, Inc. 2115 E. Governors Circle Houston, TX 77092	D Employer identification number 74-1153957	F Name and address of principal officer: Joseph C. Burke Same As C Above	E Telephone number 713-682-4500	G Gross receipts \$ 7,228,168.	H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No <small>If "No," attach a list. (see instructions)</small>	I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527	J Website: www.jahouston.org	H(c) Group exemption number ▶ 1116	K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶	L Year of formation: 1950 M State of legal domicile: TX
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Part I Summary

1	Briefly describe the organization's mission or most significant activities: <u>In partnership with business and educators, Junior Achievement brings the real world to students so that young people can not only understand their opportunities in life but can also take advantage of those opportunities.</u>		
2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
3	Number of voting members of the governing body (Part VI, line 1a).....	3	90
4	Number of independent voting members of the governing body (Part VI, line 1b).....	4	90
5	Total number of individuals employed in calendar year 2018 (Part V, line 2a).....	5	55
6	Total number of volunteers (estimate if necessary).....	6	11,959
7a	Total unrelated business revenue from Part VIII, column (C), line 12.....	7a	0.
b	Net unrelated business taxable income from Form 990-T, line 38.....	7b	0.
8	Contributions and grants (Part VIII, line 1h).....	Prior Year	Current Year
9	Program service revenue (Part VIII, line 2g).....	4,318,255.	4,783,489.
10	Investment income (Part VIII, column (A), lines 3, 4, and 7d).....	331,813.	268,923.
11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e).....	448,146.	284,418.
12	Total revenue -- add lines 8 through 11 (must equal Part VIII, column (A), line 12).....	86,330.	62,020.
13	Grants and similar amounts paid (Part IX, column (A), lines 1-3).....	5,184,544.	5,398,850.
14	Benefits paid to or for members (Part IX, column (A), line 4).....	89,000.	80,500.
15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10).....		
16a	Professional fundraising fees (Part IX, column (A), line 11e).....	3,345,444.	3,377,581.
b	Total fundraising expenses (Part IX, column (D), line 25) ▶ 837,663.		
17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e).....	2,325,007.	2,262,857.
18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25).....	5,759,451.	5,720,938.
19	Revenue less expenses. Subtract line 18 from line 12.....	-574,907.	-322,088.
20	Total assets (Part X, line 16).....	Beginning of Current Year	End of Year
21	Total liabilities (Part X, line 26).....	11,436,733.	11,139,820.
22	Net assets or fund balances. Subtract line 21 from line 20.....	490,903.	399,080.
		10,945,830.	10,740,740.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	<i>Electronically Filed</i> Signature of officer		Date
	Joseph C. Burke Type or print name and title		President
Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date
	Barbara Murphy	Barbara Murphy	1/10/20
	Firm's name ▶ Blazek & Vetterling	Check <input type="checkbox"/> if self-employed	PTIN
	Firm's address ▶ 2900 Wesleyan, Suite 200 Houston, TX 77027-5132		P01386215
		Firm's EIN ▶ 76-0269860	Phone no. (713) 439-5739

May the IRS discuss this return with the preparer shown above? (see instructions)..... Yes No

BAA For Paperwork Reduction Act Notice, see the separate instructions.

TEEA0101L 08/20/18

Form 990 (2018)